

!" #&/
4;O <548G=>3> 70AB>AC20==O ;V:0@AL:>3> 70A>1C

,®
(CORNEREGEL®)

!,:04:
4VNG0 @5G>28=0: 45:A?0=B5=>;;
1 3 35;N >G=>3>
4>?>28=8: F5B@8<5@, =0B@VN 3V4@>:A84, 2>40 4;O V='T:FV9.

V:0@AL:0 D>@<0.
5;L >G=89.
A=>2=V DV78:>-EVABV: ?@>7>@89, 15710@2=89 35;L.

\$0@<0:>B5@0?52B8G=0 3@C?0.
V:0@AL:V 70A>18, I> 70AB>A>2CNBLAO 2 >DB0;L<>;>3VW. >4 AT% S01X A12.

\$0@<0:>;>3VG=V 2;0AB82>ABV.
\$0@<0:>48=0
5:A?0=B5=>;/?0=B5=>; — F5 A?8@B>289 0=0;>3 ?0=B>B5=>2>W :8A;>B8, O:89 <0T 2=0A;V4>: ?@>
@5=L B0:C 6 A0;>3VG=C 0:B82=VABL, O: V ?0=B>B5=>20 :8A;>B0, >4=0: 2V= :@0I5 2A<:BCTBLAO
?@8 AC20==V. 0=B>B5=>20 :8A;>B0 T 2>4>@>7G8==8< 2VB0<, I> 15@5 CG0ABL C @V7=8E
<5B01>;VG=8E ?@>F5A0E C 283;O4V :>D5@<5=BC . 0=B>B5=>20 :8A;>B0 =5>1EV4=0 4;O D>@28E
>1>;>=>:. @8 AC20==V 45:A?0=B5=>;/?0=B5=>; 740B5= :>B@51C CH:>465=>W H:V@8 01> A;87>28E
>1>;>=>: C ?0=B>B5=>2V9 :8A;>BV.
\$0@<0:>:V=5B8:0.
D0@<0:>:V=5B8G=8E 4>A;V465==OE ?0=B5=>;C, 3> @04V>0:B82=8< B@8BVT<, 1C;> 4>2545=>, I>
@5G>28=V 2;0AB820 @501A>@1FVO G5@57 H:V@C.

;V=VG=V E0@0:B5@8AB8:8.
>:070==O.

5V=D5:FV9=V :5@0B>?0BVW, C B>DVW @>3V2:8, 4535=5@0FVW @>3V2:8, @5F8482=V 5@>7VW
@>3V2:8 B0 ?@>DV;0:B8:0 ?>H:>465==O @>3V2:8 ?@8 28:>@8AB0==V :>=B0:B=8E ;V=7.
>H:>465=L @>3V2:8 B0 :>=N=:B828, EV?V:V2.
#: >3V2:8 10:B5@V0;L=>3>, 2V@CA=>3> B0 3@81:>2>3> ?>E>465==O.

@>B8?>:070==O.
V428I5=0 GCB;82VABL 4> 1C4L-O:>3> 7 :>=5=BV2 ?@5?0@0BC.

70T<>4VO 7 V=H8<8 ;V:0@AL:8<8 70A>10<8 B0 V=HV 2848 270T<>4V9.
>B5?5@ =52V4><0.
/:I> >@=5@535;L® 70AB>A>2C20B8 @07>< 7 V=H8<8 >G=8<8 :@0?;O<8/>G=8<8 <07O<8, # 1C4L-O:>
@=5@535;L® B@510 70:0?C20B8 >AB0==V

A>1;82>ABV 70AB>AC20==O.
>@=5@535;L® =A5@20=B F5B@8A>1;82> ?@8 G0AB> B@820;>AC20==V, <>65 A?@8G8=8B8
?>4@07=5==O >G59 (?>G5@2>=V==O, 2V4GCBBO ?5GV==O B0 GC6>@V4=>3> BV;0 2 >FV), B0 <>65
?>H:>48B8 5?VB5;V9 @>3V2:8. ;O 4>23>B@820;>3> ;V:C20==O E@>=VG=>3> ACE>3> :5@0B>:>=
N=:B82VBC A;V4 2V44020B8 ?5@5203C <548G=8< ?@5?0@0B0<, I> =5 =A5@20=BV2.
>@=5@535;L® =5 A;V4 70:0?C20B8 ?@8 2AB02;5=8E :>=B0:B=8E ;V=70E, B> <0B5@V0; ;V=7 <>65
1CB8 =5AC10-15 E28;8= ?VA;O 70:0?C20==O >@=5@535;N®.

0AB>AC20==O C ?5@V>4 203VB=>ABV 01> 3>4C20==O 3@C44N.
>=B@>;L>20=8E 4>A;V465=L 70AB>AC20==O ?@5?0@0BC C ?5@V>4 203VB=>ABV 01> 3>4C20==O
3@C44N=5 ?@>2>48;>AL. # 4>A;V465==OE=0 B20@8=0E=5 1C;> 28O2;5=> 157?>A5@54=L>3> 01>
>?>A5@54:>20=>3> H:V4;82>3> 2?;82C ?@5?0@0BC=0 203VB=VABL, @>728B>: 5<1@V>=0/?;>40,
?>;>38 B0 ?VA;O?>;>3>289 @>728B>:. @5?0@0B ?@>=8:0T C 3@C4=5 <>;>:. ">=5>1EV4=>ABV
70AB>AC20==O ?@5?0@0BC C ?5@V>4 203VB=>ABV 01> 3>4C20==O 3@C44N ;V:0@ ?>28=5=
@5B5;L=> 72068B8 A?V22V4=>H5==O >GV:C20=>W :>@8ABV 2V4 ;V:C20==O>@=5@535;5<® 4;O
<0B5@V V ?>B5=V9=>3> @878:C 4;O ?;>40/48B8=8.

40B=VABL 2?;820B8=0 H284:VABL @50:FVW ?@8 :5@C20==V 02B>B@0=A?>@B× 01> @>1>BV 7
V=H8<8 <5E0=V7<0<8.
@>BO3>< 45:V;L:>E E28;8= ?VA;O 70:0?C20==O □>@=5@535;N® C :>='N=:B820;L=89 :<>65
A?>AB5@V30B8AL B825 ?>3V@H5==O 7>@C. 5 @5:><5=4CTBLAO :5@C20B8 02B>B@0=A?>@B><
01> ?@0FN20B8 7V A;;04=8<8 <5E0=V7<0<8, 4>:8 3>AB@>B0 7>@C=5 2V4=>28BLAO.

!>AV1 70AB>AC20==O B0 4>78.
@5?0@0B ?@87=0G5=89 4;O 3> 70AB>AC20==O.
0;56=> 2V4 BO6:>ABV V 28@065=>ABV A81 :@0?;V C :>='N=:B820;L=89 : C@065=>3> >:0 4 @078=0
4>1C B0 ?5@54 A=>
@5?0@0B 70AB>A>2C20B8 4> >B@8<0==O 1060=>3> B5@0?52B8G=>3> 5D5:BC.
"@820;VABL :C@AC ;V:C20==O 70;568BL 2V4 ;;V=VG=>W :0@B8=8 V 2AB0=>2;NTBLAO ;V:0@5
V=482V4C0;L=>.
;O 70?>1V30==O 701@C4=5==O ?@5?0@0BC B0=0:>=5G=8:0 ?@8 C2545==V=5 <>6=0 B>@:0B8AO=8
<4V;O=:8 ?>2V;.=02:>;> >G59 B0 V=H8E ?>25@E>=L.

VB8.
57?5G=VABL 70AB>AC20==O ?@5?0@0BC 4;O ;V:C20==O 4VB59=5 282G0;0AL.

5@54>7C20==O.
52V4><5.

>1VG=V @50:FVW.
4@07C ?VA;O C2545==O ?@5?0@0BC <>6;825 28=8:=5==O B82>W=5GVB:>ABV 7>@C.
>7;048 7 I>:C >@30=V2 7>@C:
>@=5@535;L®=A5@20=B F5B@8 <>65 A?@8G8=8B8 ?>4@07=5==O >G59 (?>G5@2>=V==O,
2V4GCBBO ?5GV==O B0 GC6>@V4=>3> BV;0 2>FV) B0 <>65 ?>H:>48B8 5?VB5;V9 @>3V2:8. =HV
?>1VG=V @50:FVW, I> A?>AB5@V30;8AO: 1V;L, ?V428I5=0 A;L>7>B5G0, A25@1V6,=01@O:
:>=N=:B828.
I>:C VW A8AB5<8:
50:FVW 3V?5@GCB;82>ABV, C B.G. A25@1V6, 28A8?, :@>?82O=0.

"5@ABV.
"5@ABV ?@5?0@0BC C 70:@8BV9 BC1V—2 @>:8.
VA;O ?5@H>3> @>7:@8BBO 2 A;V4 28:>@8AB0B8 ?@>BO3>< I>=091V;LH5 6 B86=V2.

#<>28 715@V30==O.
15@V30B8 ?@8 B525 °!, C=54>ABC?=>.

#?0:>2:0.
> 5 3 35;N C BC1V 7=0:>=5G=8:>< B0 :>2?0G:><, I>=0328=GCTBLAO.
> >4=V9 BC1V 7 V=AB@C:FVTN C :0@B>==V9 :>@>1FV 7 <0@:C20==O< C:@0W=AL:>N <>2>N.

0B53>@VO 2V4?CA:C.
57 @5F5?B0.

8@>1=8:/70O2=8:.

@. 5@E0@4 0== %5D0@

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VAF57=0E>465==O 28@>1=8:0 B0 04@5A0 20465==O 4VO;L=>ABV/

465==O 70O2=8:0 B0/01> ?@54AB02=8:0 70O2=8:0.

@C=A1NBB5;5@ 0<< 165-173 13581 5@;V=, V<5GG8=0/

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